

**MINUTES OF EXECUTIVE COMMITTEE MEETING**  
**December 1, 2001**  
**Quality Inn, Albany, New York**

Executive Committee Meeting was called to order by President Wayne Tomassi at 4:15 p.m. Officers present were: Wayne Tomassi, President, Joanne Davis, Vice-President; Sal Pennini, Treasurer; Rose Maher, Secretary. Committee people present were: Ken Charbonneau, Marketing; Mike Kreloff, Promotions; Pam Bliss, Tournaments; Bob Green, Publicity. Others present were: Scott Bliss, Sharon Green and Frank Maher.

Wayne began by reviewing procedure for the Board Meeting. The Roll Call will be taken during which Pam will pass out the Federation Contact List. Any clubs not represented at meeting will receive theirs with the Minutes. According to National, there should be 59 clubs. Pam's list shows 51 clubs. This will be compared with our list. Election Committee will then make their report as to any additional nominations they may have received and then open the floor for any last minute nominations. The present Committee Chairpersons will be asked to again accept their positions: Tournament Director - Pam Bliss; Assistant Tournament Director - Stephanie Muira; Marketing - Ken Charbonneau; Publicity - Bob Green; Fishlines - Melody Sansone; Youth - Mickey Fortunato; Guide - Frank Tennity; and Promotions - Mike Kreloff. Charlie Jedica will not be Membership Chairperson and we do not have a Conservation Chairperson. Joanne Davis will not be running for Vice-President. Paul Tomeo has resigned from the Election Committee and has agreed to run for Vice-President.

Minutes will then be accepted from the March Meeting.

Wayne wants all Chairpersons to prepare a list of any assets of the Federation that they have on hand. This should be compiled and sent to Rose for the January meeting. We do not have the batteries or charger that we have been raffling off. Ken will check with Dave Hadley on these items. Flowmaster will be sending their item and we have a Motorguide Trolling Motor. Discussion followed as to what other items we had for the Angler of the Year. This has to be looked into. There needs to be more merchandise obtained to present to him.

January Meeting and Banquet will be covered as well as the March 16<sup>th</sup> Casting Kids to be held in Albany. We will have our March meeting this same weekend. Any other announcements will be given at this time. Wayne stressed that if there was anyone that needed to be invited to the banquet to let Rose know. Also any nominations for the end-of-the-year awards need to be given to Wayne this weekend.

National BASS - April 15<sup>th</sup> National will be changing their insurance company to Disney Risk Management. Al Smith will be having a meeting with the Pros and one Federation President from each Division and the ESPN Producers to discuss the future of the Federation. The President from Virginia will be representing the Eastern Division. The other Eastern Division Presidents felt that Roger would be the best representative as he has been around the longest and is receptive to new ideas but also has a clear image of the road the other Presidents want the Federation to head in the future.

National Awards - There are awards for Fishlines and Web Page that we will be applying for this year. Wayne will handle this. It will be good for recognition and attracting membership. (Maryland used to get these all last year.

They even got one for the PVA Tournament they hosted. This year they have new officers and they did not do the same things as last year so the door is open for others to come in.) Ken Anderson has approached us from Orange County to have a chapter of the PVA (Paralyzed Veterans of America) join the Federation and they would be interested in holding a Partners Tournament. We might want to help with this tournament.

Treasurer - Sal reported that there were \$9,000.00 more in expenses than we took in. This is a result of the cancellation of the one tournament which would have netted the Federation roughly \$2000.00 and the fact that we did not have our two raffles which net us \$3000.00 (tickets when picked up were found to have duplicate numbers and some numbers were missing altogether). Discussion as to possibly going back to the company for this loss of revenue. This will not be done. Marketing still has \$2000.00 in outstanding invoices to collect. There is currently \$13,275.00 in the General Fund. Of this, \$2,928.00 is restricted cash (Scholarship and Disaster Fund) leaving \$10,347.26 in actual cash.

Scholarship Fund - this has been established and there is roughly \$1178.00 in there right now. Not many clubs have contributed to this Fund. We need to get the word out to clubs to contribute to this Fund. We have two applicants (one is from the NONE Club). Sharon Green volunteered to chair this Committee.

Disaster Fund - this has \$1750.00 currently in there. Need to discuss what to do with this money. We will want to distribute this before the end of the year. A California BASS Club donated \$800.00. We will open this up tomorrow for any last minute donations.

Bass Club Digest - This money needs to be sent in before the end of the year.

Youth - Mickey was not present to give a report. Three Junior Club members were present: Mike Schmitt, Dan O'Dell and Jimmy Morgan. They presented a proposal to start a Junior Federation that would be run like our Federation. They had a Plan of Organization, Board of Officers, Treasury, Tournament Trail and Club Qualification List for Members. The only point of discussion was the fact that they wanted to send a team to the Club Team Event. The areas of concern were the ages of their participants (as young as 11), the fact that they would only be fishing not competing for the prizes which would leave them open to having their partner (an older angler) taking advantage of them. This would have to be reviewed.

Tournaments - Pam will discuss the upcoming schedule. A new bullhorn needs to be purchased. A computer will be purchased so Pam does not have to use her personal one any longer. Some Tournament Rule wording needs to be changed.

- "Local Expert Rule" needs to be discussed and decided by the Tournament Advisory Board.
- CTE practice day - who is allowed on the water
- Off-limits Rule - Friday practice day again raised
- Club Rooster will be distributed. It will be sent to clubs that were not at the meeting. Members will be advised that if they want their name included and it was not included (because they did not check the appropriate box if they contact Pam, it will be included. This list will not be given out to outside sources.
- Need to get donated products from manufacturers. Nothing has been received from 2001 sponsors except from Picasso.
- What to do about clubs that list less than six members. These have to be checked into to make sure that the membership information is correct.
- IRS has contacted us that five anglers' information needed to be verified as the information we sent and the information they have on record did not correspond. Sal will check to make sure that when he prepared the 1099 he inserted the correct social security number and if the names were spelled correctly. If it is found that our information is correct as reported we must then withhold 30.5% of any winnings these five anglers may have next season and send it directly to the IRS. If it is found that there was a keying error, then we just have to fix it and nothing else is required.

Marketing - Ken reported that as of 11/30/01, he had \$8,325.30 in ads with \$5,383.30 still to be collected.

Merchandise donated (rods, trolling motor, t-shirts, etc) amounted to roughly \$5,220.00 for a total revenue this year of \$13,545.30. Verbal commitments are already coming in for 2002 but Ken feels we should raise the ad rates. Ken already mentioned the new rates to a few advertisers and they were not put off by them. New rates would be \$140.00 for full page; \$100.00 for half a page; \$50.00 for one-quarter page and \$30.00 for one-eighth of a page. The CTE will be sold to a number of different sponsors. Having our schedule done as early as it was this year, helped to raise money from the local advertisers and get the sponsors in line. Cayuga and Rousses have been sold. Fishlines is a big marketing tool but we need more articles in it. Discussion on trying to get articles from other sources.

Publicity - Bob has done a fine job and there have been some problems with getting local papers to put in the articles we send when an angler does well. But this will be worked on. BASS Times will give us articles.

State Team - Wayne reported nothing has come through as to where they will be housed as yet. These reservations cannot be made until we are informed of the headquarters.

Promotion - Mike stated that we made \$700.00 off Internet sales. Pro Image has not sent any bills as yet but it appears as though we will be in the black. There is still inventory available and they will be sold at the meeting tomorrow.

Alliance Package - Wayne proposed adopting a new sponsor package. With this package, if any angler using one of the sponsors' boats (Skeeter, Triton) makes it to the Divisional, the angler and the Federation each get \$500.00. They (Federation and angler) will receive another \$500.00 if they make it to the National. We will be able to purchase a boat for about \$20,000 - \$23,000 depending on the motor. They will provide the State Team with free shirts to be worn on the last day. If angler wins the National or comes in second, he/she will receive a free boat. The winning angler will also receive \$30,000.00. If the angler wins the Classic he will receive more money. MOTION Made by Sal Pennini and Seconded by Joanne Davis to accept the Alliance Package. Discussion followed. Mike asked that we find out what limitations if any are placed on other sponsors we might approach. Wayne feels that we should not support a sponsor that National does not want as a sponsor. National is dropping Ranger Boats. MOTION PASSED.

Boat Raffle - Wayne proposed an idea brought forward by John Brady regarding having a boat raffle. Since we can get a boat through the Alliance Package, we sell the tickets for \$100.00. This will include a chance at the boat and a free admission to our end-of-the-year banquet. At dinner we will draw 50 tickets. First 50 ticket winners will have the option of returning their ticket back into the draw or receiving \$150.00 (if at banquet). If winner not at the banquet, he/she will win \$100.00. The 51<sup>st</sup> ticket will win \$2,500.00. The 52<sup>nd</sup> ticket will be the Grand Prize Winner.

We will have 500 tickets. We MUST sell 400 tickets to break even or the raffle will be cancelled. Other incentives will be that the Club selling the most tickets will get \$200.00; the club selling Grand Prize Ticket will get \$200.00; Club selling second prize ticket will get \$100.00; individual selling Grand Prize Ticket will get \$200.00; and, individual selling the second prize ticket will get \$100.00. It was decided to give this a try.

Pam mentioned that she met with the head of the Niagara group and though we cannot hold a Federation tournament there, we could hold a Youth or Mr./Miss BASS Tournament. We can keep this on hold for when it is our turn to host this event. They will provide the youth participants and their families with coupons for admission to area parks and events.

There being no further business, the meeting was adjourned at 8:00 p.m.

Respectfully submitted,  
Rose Maher, Secretary